



BMI & BMI Alumni Yearbook 2017

European BMI Founding Partner Schools



HEC Paris
France



LOUVAIN

Louvain School
of Management
Belgium



Vytautas Magnus
University
Lithuania

NHH



NHH Norwegian School
of Economics
Norway

Asian BMI Partner



Shanghai Jiao Tong
University
China

North American BMI Partner



Tulane University
USA

BMI PARTNERS SCHOOLS — AMONG THE 65 BEST IN BUSINESS EDUCATION



BMI is a partnership of 6 top international business schools offering a unique BMI 4-Continent Executive MBA, Impactful Leadership & Corporate Finance, Innovation & Industry 4.0, Advancing International Business Programmes for top managers and business owners, and open seminars, in-company trainings and other executive education solutions.

Since 1999, BMI has accompanied more than 5200 executives in 30 countries worldwide in their leadership journey, helping them better understand their role, test their boundaries and lay the foundations for long-term effectiveness.

BMI PARTNERS IN EMBA DESIGN & DELIVERY:



BMI Alumni is the exclusive Alumni Association of the BMI International Executive MBA, uniting participants from all cohorts of the programme, above all for networking and knowledge sharing.

Our mission is twofold:

- we develop business and social networking opportunities among BMI EMBA graduates and students, thus enhancing the quality of leadership in all areas where members are active
- we support BMI in its work to improve management quality and culture in the region as a way to accelerate economic development and integration with the world economy

19 YEARS OF 19 KEY DEVELOPMENT BMI FACTS

100%
international faculty

BMI is „among world’s
18 most innovative b-
schools” (European CEO)

HEC Paris – **No. 2**
Masters in
Management (FT 2017)

523 executives from
13 countries travelled to
BMI for programmes
(2016 – 2017)

Tulane University:
Freeman –
No. 49
Masters in Finance
(FT 2017)

5000+
executives educated at BMI

Faculty from **34**
leading business schools
around the globe

60+
international BMI
faculty members

Shanghai Jiao
Tong University:
Antai (AACSB) –
No. 6
Executive MBA
Global (FT 2017)

11 BMI EMBA locations:
New Orleans, Vilnius,
Shanghai, New Delhi,
São Paulo, Charlotte,
Milan, Vienna, Frankfurt,
St. Petersburg, Warsaw

Louvain School of
Management (LSM) –
No. 60
Masters in Management
Europe (FT 2017)

16% EMBA
impact on profit margin
(BMI survey 2018)

49% of EMBA
students progress in their
career during the studies

Combined social
network of BMI Alumni –
200 000+
managers

Share of international
executives in 2017
EMBA courses:
43%

Combined BMI Alumni
corporate revenue -
73 billion euros

BMI International EMBA
course quality is
90%
(BMI survey 2018)

EMBA students’
earning grow
33%
on average already
during studies

700+
BMI alumni & students

Throughout 2017, BMI continued to implement its ambitious international development strategy and to constantly fine-tune its programmes in light of executives' evolving needs.

The results have been impressive: even more top international professors, modules all around the world in venues perfectly suited to the topic of study, and great global networking opportunities.

Evidence that BMI is very much on the right path include not only the high-level profiles and business achievements of participants, but also the strong ratings that participants give the programmes, modules and professors.

The enhanced Impactful Leadership & Corporate Finance Programme, for example, achieved an overall quality rating of 95% during the year. In terms of its individual modules, Impactful Negotiations was rated 94% by participants for quality, Corporate Finance for Executives was rated 98%, and Effective Leadership Now was rated 92%.

Participants gave BMI Executive Education as a whole a

quality rating of 92% in 2017, rating our EXED faculty at a stellar 96%. This shows that we're continuing to hit the mark in attracting world-class professors for the topics that are most relevant to top managers today.

Quality ratings for BMI's core 4-Continent EMBA Programme are equally outstanding. The average rating of all modules by EMBA class 18 during the year was 90%.



Rolandas Valiūnas

*Co-Chairman of the BMI Board
Managing Partner, Ellex Valiunas*

The annual module at Tulane University in New Orleans is a great example of the value that's being created by BMI's Global Mobility Scheme. Every year, participants from BMI join executives from various parts of the USA as well as major Asian, Latin American and EU countries for courses at Tulane's prestigious Freeman School of Business.

That's just one of the unique exchange experiences that BMI now offers students and alumni at 11 venues on 4 continents in collaboration with other top business schools. These modules give managers new cross-cultural skills and a network of colleagues from all over the world, which is very valuable in today's international business environment.

We intend to continue developing these unique international modules, which as of 2017 in fact already exposed our EMBA student-executives to economies that create more than 75% of the world's wealth.

At the same time, we also see the opportunity to attract more international executives from a variety of countries to the world-class programmes at BMI. In whatever way

it's achieved, international diversity on project teams, in case studies and in class discussions always enriches the learning and networking experience.



Prof. Jean-Paul Larçon

*Co-Chairman of the BMI Board
Professor, HEC Paris, France*

During 2017, BMI continued to add to and enhance our portfolio of unique education offerings for executives.

To begin, we renewed and upgraded the contents of the BMI Impactful Leadership & Corporate Finance Programme, also adding a choice between a European and an International option in the USA.

Meanwhile, the BMI Innovation and Industry 4.0 Programme is set for a new edition in mid-2018 in Frankfurt. In 2017 we welcomed a group of German executives in Vilnius. The programme has become a platform for German and Baltic partnership in the context of the new technological revolution that's transforming business models and practices.

New BMI executive modules were added in in São Paulo, Brazil, South America's most dynamic international business hub, in Vienna, Austria, in Milan, Italy (at the prestigious SDA Bocconi School of Management), and in Charlotte, North Carolina. For the Advancing International Business Programme in Charlotte in the USA, BMI is

working with America's Pfeiffer University and Germany's THM Business School.

Throughout the year, it's been great to see so many people taking advantage of the new programmes and modules, both alumni of the BMI EMBA programme and other impressive executive participants who are new to BMI.



Jaunius Pusvaškis

BMI Director General

What has always made BMI's programmes so unique, innovative and advanced is our outstanding international professors and the quality of the executive participants we attract. Both factors continued strong in 2017.

BMI welcomed several new professors during the year, all with impressive personal management achievements in addition to their strong academic qualifications:

- Prof. Martin Essenburg of DePaul University in the USA (Corporate Finance & Company Valuation)
- Prof. Shirish Srivastava of HEC Paris in France (Digital Management)
- Prof. Robert Morgan of Cardiff Business School in the UK (Strategic & Operational Marketing)
- Prof. Add JCM van Vliet of Avvartes Partners in Switzerland (Managing People & Change in Organizations)

During the year, we saw a continuing trend of somewhat more experienced top and senior managers and business owners joining the BMI Executive MBA. A new full group

of 50 executives began studies in the 4-continent programme late in 2017. Competition was strong for this BMI EMBA cohort (class 19), with nearly 2 applicants vying for each place.

Members of the new class have an average age of 36 years and about a third of them are women. It's noteworthy that 50% of the group have a previous master's degree and 10% in fact hold a PhD – the most ever.



Véronique Malleret

*BMI Dean for Faculty and Research
Professor, HEC Paris, France*

The joint BMI and BMI Alumni Yearbook which was initiated by the alumni association over 5 years ago is being published for the fifth time this year. It's one of quite many nice traditions that have taken root among the association's activities in recent years. Others include the traditional Gala Dinner and Summer Adventure, which always get the most attention and participants, as well as the annual tennis tournament and Danske marathon. These are events where we not only enjoy ourselves but also expand our "network". Elected in 2015, the BMI Alumni Council continued initiatives started earlier also in 2016 and 2017: series of events where we not only broadened our horizons but also visited "alumni" companies and discussed important issues.

The fact that we have traditions shows that the association is a mature organization. But we're not BMI alumni for nothing, and to stop advancing now would mean to take a step back. That's why at the end of the year the Alumni Council met together with our most active members and representatives of BMI to talk about the association's mission, strategy and focus of activities, and about closer collaboration with BMI. The ideas that were raised during that meeting will be a good basis for

the association's activities in 2018, and the new Council elected in early 2018 will undoubtedly also bring new energy and initiatives.



Vaiva Tylieñė

BMI Alumni Association President

For the last four years we at the Board are working to make the concept of "BMI Alumni family" alive. With each event, each tradition, each opportunity to gather our community and connect with each other, we are getting closer to this goal. We are pushing our community from formally belonging to the same alumni list to actually knowing and caring for each other.

In the end it is meaningful connections that matter. It is only then we learn from each other, we grow as persons, we create new ideas that may turn into new business opportunities. Being member of the family allows us to bypass formal barriers to communication. Being member of the family is both privilege and responsibility.

Value of executive MBA studies comes from two sources. One source is knowledge, the other – network. One part of the network is created while studying – with your classmates. The other – when you graduate and become one of 750+ BMI EMBA graduates. Then it becomes your responsibility to maintain the network by actively participating in it.

The purpose of BMI Alumni association is that every graduate of BMI Executive MBA studies is proud to be active and valuable member of BMI Alumni family. Now is your time to join the family and discover new and unexpected opportunities, relationships and purpose!



Tadas Karkalas

*Chairman of the Board
BMI Alumni Association*

BMI 4-CONTINENT EXECUTIVE EMBA PROGRAMME

The BMI 4-Continent Executive MBA is a unique programme for high-level managers and business owners designed by top business schools worldwide and delivered in North and South America, Europe and Asia.

BMI EMBA Class XVII

began studies in 2015 and finished in 2017. It includes business executives and owners from Lithuania, Belarus, Latvia and Russia. About **90%** of cohort members are top managers and business owners, with an average 13 years of experience. The most highly represented industries in the group are

ITT, **90%** finance, trade and logistics, followed by media, energy and pharmaceuticals. The group has a combined social network with more than 19,200 managers. They help run companies with annual revenues of about 3.75 billion euros.



BMI EMBA Class XVIII

which began studies in late 2016, includes 45 executives of whom **91% are top-level and senior executives** and many are business owners. They have an average age of 35, an average 13 years of experience and **international exposure encompassing 58 countries**. Among the numerous industries represented in the group, executives from ITT, finance and trade have the biggest presence, followed by manufacturing, energy and logistics. Some of the global business organizations that members of this BMI EMBA

58 cohort work for are CSC, AIG, JTI, Tikkurila, Circle K, Avon Cosmetics and Deloitte. Others help run top businesses in the Nordic-Baltic region such as ATEA, Telia, Valiunas Ellex, Euroapotheke and Danske Bank.



BMI EMBA Class XIX

began studies in the second half of 2017. It includes 50 executives from Lithuania, Latvia, Estonia, Poland and Switzerland. With an average age of 36 and up to 19 years of management experience, **90% of them are top-level and senior executives**. All the members of the new class have a university degree – in fact 50% already hold a master's degree and 10% boast a PhD. Executives from industries like finance, ITT, and trade have the biggest presence in the cohort, followed by representatives of the legal profession and manufacturing, **90%** similar to trends in recent years. BMI's International Recruitment Committee selected the class following a rigorous admissions process. There were nearly twice as many candidates as available places this year.



IMPACTFUL LEADERSHIP & CORPORATE FINANCE PROGRAMME

May – September 2017

INNOVATION & INDUSTRY 4.0 PROGRAMME

June 2017



Successful executives should be self-aware, able to lead their teams with the right style for each situation, and have the financial smarts to generate value. That's why this 3-module experience-based programme for top and senior managers approaches leadership, personal impact and finance as a process. Over 5 months, managers develop the skills to lead effectively throughout their careers, and to make financially sound and commercially viable decisions.

ADDITIONAL BENEFITS:

- a deep grasp of leadership styles, skills and levers
- skills for convincing and influencing others' decisions
- a clear view of how decisions will impact on profit
- credits that can be transferred to the BMI EMBA

PROGRAMME FACULTY:

- Keld Jensen. Thunderbird School of Global Management, USA: Negotiation.
- Martin Essenburg. DePaul University, USA: Finance.
- Aad JCM van Vliet. Avvartas and BMI, Lithuania-USA-China: Leadership.

MODULES:

I. Positive Impact – a one-stop shop for positively influencing others, including techniques for presenting, questioning and body-language, spotting lies, meeting preparation, and more. Rated 90% for quality in 2017.

II. Corporate Finance for Executives – fundamentals of finance and management accounting for making effective decisions, measuring success, budgeting, and valuing businesses. New in 2017!

III. Effective Leadership Now – assessment of your executive leadership style plus tools for high-performance coaching, EI and team-building, with insights also from neuroscience research. Rated 92% for quality in 2017.



"As a trainer of executives, Keld Jensen is a master. He has great insights on the impact and negotiation process. I appreciated his real-life international and inter-cultural experience, his focused energy and his sense of humour."

Egidijus Kažukauskas,
Managing Director,
Kuehne + Nagel



"Professor Essenburg turns a potentially complex subject into simple language, providing tools that are crucial for decision-making and add substantial value in terms of business effectiveness and performance."

Rasma Saulė,
Managing Director
for Lithuania and Latvia,
Itella Logistics



"Aad JCM van Vliet fully engaged me with his insights on coaching and leadership in today's business context. It was exactly what I needed, well-structured, with international examples and practical exercises."

Daiva Viskontienė,
Director General, BMK, Atea Group

This exclusive BMI programme in Frankfurt is designed to equip executives with the latest knowledge on recent industrial developments influenced by the emergence of artificial intelligence, the Internet of Things, robotics and related transformations in corporate life. Lectures are combined with meetings with industry leaders and visits to "smart factories" that are already applying the principles of the 4th industrial revolution, giving participants a first-hand look.

THE CONCEPT:

"Industrie 4.0" is a new age of production and services managed by self-sustaining intelligent networks. It is revolutionizing competition and employment, much as previous technological revolutions did over the past 200 years. Originating in a high-tech strategy of the German government, the term was first used at the Hannover Fair in 2011 and was a key focus at the Davos World Economic Forum in 2016.



"Convergence of the physical and the virtual worlds in coming years will bring new forms of human-machine interactions and new capabilities in business intelligence. This disruption will boost productivity by 50%, cut maintenance costs by up to 40% and reduce time to market by half. It may change our daily life to a degree most of us can hardly imagine."

Jaunius Pusvaškis,
Director General, BMI



"On site in Frankfurt we got an intense direct experience of how technology is revolutionizing business and able to generate a detectable value added. We saw how several industry leaders are dealing with related challenges and generating gainful opportunities. Lots of interaction, information and a bit of social and cultural experience, too."

Martin Heinz,
General Manager (D-A-CH), iTAC
Software AG, Germany



"This programme gave me valuable facts, insights and contacts for where the cutting edge of industry is today, what to expect in the near future and what are the likely longer-term scenarios. There's definitely a new revolution underway and Germany is where it began. The BMI module provides the practical executive view."

Laima Živatkauskaitė
Vice President, INIT Corporation

BMI OPEN SEMINARS IN 2017



Uncovering the Sales Value That Others Miss (1-2 February)

LECTURER: Chris Rycroft,
Percepti Global AS [Denmark]

TRAINING FOCUS: Sales skills

ISSUES ADDRESSED: Defining, finding and connecting with the ideal client. Strategic networking. Identifying your own and others' communication styles. Using key persuasion techniques along with impact and consequence questions.



Identifying Customers' Hidden Needs and Developing Breakthrough Products (26-27 October)

LECTURER: Prof. Keith Goffin,
Cranfield School of Management [UK]

TRAINING FOCUS: New product development

ISSUES ADDRESSED: The 'incremental product trap'. Generating deep customer insights (DCI), focus on the Repertory Grid Technique. Ethnographic market research. Organizational re-design to promote breakthrough innovation. Persuasion techniques along with impact and consequence questions.



Strategic Use of KPIs (28-29 September)

LECTURER: Prof. Joachim Sandt,
Frankfurt University of Applied Sciences [Germany]

TRAINING FOCUS: Management accounting and control

ISSUES ADDRESSED: Strategy maps as the basis for choosing the right KPIs. Dos and don'ts for measuring performance. When to use which profit and cash figures. Customer profitability analysis: lifetime value and NPS. Target Costing.



Accelerating Growth with Key Accounts (30 November - 1 December)

LECTURER: Prof. Cécile Viniane,
HEC Paris [France]

TRAINING FOCUS: Managing sales

ISSUES ADDRESSED: Identifying strategic accounts and their latent needs and developing customized value propositions. Successful execution: from internal alignment to external engagement. Relations with purchasers. Measuring success.

BMI EVENTS 2017

Through public lectures and discussions for diverse groups of executives, BMI enables members of the business community to network and exchange ideas on topics of current interest.

BMI Presents...



Investment Management at a Central Bank (28 March)

SPEAKERS: Bank of Lithuania Chairman V. Vasiliauskas, Head of Banking Service M. Vaičiulis, and Head of Investment Management S. Galatiltis

This special session, which included a trading room visit, explored the challenges of asset management in a low interest-rate environment and how the Lithuanian central bank's investment policies are changing to ensure reasonable returns. The officials also spoke in detail about how the international financial environment is evolving and about trends like the use of computers to identify opportunities and make trading decisions automatically based on pre-set rules.



Biogenetics & Biotechnology (29 May)

SPEAKER: Adas Darinskas, PhD in Biomedical Sciences

Current rapid advances in biomedical technologies were the focus of this presentation, including the speaker's own work on stem cells for oncology and regenerative medicine, IT analysis of an individual's genome, how new technologies are revolutionizing surgery, 3D printing of organs, medical uses of nanorobots, and more. The discussion also addressed the ethical issues posed by some of the new technologies and aspects related to their commercialization.

High-Tech Potential and Policy (13 June)

SPEAKER: Vilius Šapoka, Minister of Finance of the Republic of Lithuania

Lithuania has the potential to become a serious player in global high-tech industries – especially in the areas of lasers, fintech and biotech – and the country's government aims to actively support those efforts, the minister, who is a BMI alumnus, told this gathering of executives. The state plans to do so through tax incentives and funding for initiatives to bring science and business together to innovate and commercialize new technologies, he explained.



The Key Role of Self-Development (26 September)

SPEAKER: Saulius Jovaišas, Certified Executive Coach

A central part of any manager's job is to always keep developing them self, since only then will they be able to help other people develop. "We're simply not able to help our employees grow if we're not trying to grow ourselves," said Mr. Jovaišas, a 2009 graduate of the BMI EMBA. He reviewed key leadership and emotional competence qualities, stressing the importance of clarifying what really motivates you, and doing so honestly, as a guide for daily work.

Strategy for New Digital Businesses (18 October)

SPEAKER: Prof. Pierre Dussauge of HEC Paris, France

The development of digital technologies has been linked to the proliferation of so-called "platform businesses", which require a somewhat specific approach to strategy. This interactive session with an international authority in the field of strategy addressed some of the factors that managers and entrepreneurs running platform businesses need to pay particular attention to.



Coping with Organizational Crisis (13 December)

SPEAKER: Prof. Jan Freidank of THM Business School, Germany

With disruptive changes and the fast spread of news becoming ever more frequent business challenges, crisis management has become a crucial skill for top managers. The lecturer used business cases, including the recent VW diesel scandal, to discuss possible response strategies to different crisis scenarios. In any case, he stressed, "what you need is to say the truth, be open, direct, fast and honest to successfully cope with an organizational crisis."

Alumni Upgrade Session



Tech Trends, Disruption and Transformation (8 June)

SPEAKER: Prof. Shirish C. Srivastava of HEC Paris, France

BMI's new professor of digital management led a lecture and discussion for alumni on global tech trends, how they're disrupting industries, and how to leverage such disruption as business opportunities. He addressed trends like the intelligent platforms and objects emerging from advances in AI and machine learning, dynamic connection of people, processes and things in digital ecosystems, and adaptive security architecture to manage evolving digital risks. In this context, business models have to be reinvented as key success factors change, buying products is replaced by using services, and collaborative production and ecosystems become the norm. The BMI Alumni Upgrade Programme offers graduates regular opportunities to extend the valuable knowledge they got in the BMI EMBA, and also to network.

BMI Executive Session

Digitalization and its Impact on the Economy and Society (15 February)

SPEAKERS: Mindaugas Sinkevičius, Minister of Economy; Johan Dannelind, CEO of Telia Company; Šarūnas Chomentauskas, CEO of Exacaster

MODERATOR: Ilja Laurs, Founder and Chairman of Nextury Ventures

Business and government leaders gathered at BMI for a fundamental discussion of economic and social aspects of the ongoing digital revolution. It was broadcast live on Delfi TV. The high-level panel noted that the Nordic-Baltic region has the talent and infrastructure to take a leading role in the emerging digital society. Speakers stressed the importance of open partnership and collaboration in developing new technologies, ways to ensure "digital equality" and ensure no part of society is left out. Chinese Ambassador to Lithuania Wei Ruixing agreed and urged business leaders and policy-makers not to focus on bigger or smaller geographical regions, but rather to think in global terms.



BMI NEWS

2017

Some Annual Highlights at BMI

1 January

BMI student-executives attend USA module

Participants of the BMI EMBA and the Leadership & Decision Making programmes joined 106 executives from the USA as well as China, Colombia, France, Germany and Italy, for a unique module at Tulane University's prestigious Freeman School of Business in New Orleans. They attended courses on "Leadership & Ethics" and "Managing People Internationally" and worked together on projects in multinational teams.

"Global venues now expose our student executives to economies that create more than 75% of the global wealth," BMI Director General Jaunius Pusvaškis said. "They develop new cross-cultural skills and a network of colleagues from all over the world, which is extremely valuable in today's international business environment," he added.



2 FEBRUARY

Leadership & Finance Programme in focus

Nearly 60 executives gathered for an Information Session about the newly upgraded BMI Executive Programme on Impactful Leadership and Corporate Finance, including an expert lecture on M&A valuation models by Prof. Martin Essenburg, and the presentation of certificates to recent graduates of cohort I.

The 29 graduates, with an average age of 41 and well over a decade of management experience on average, represent numerous industries. Four-fifths of them are owners and CEOs. They gave the programme an overall quality rating of 91%.



3 MARCH

BMI welcomes new finance professor

Martin Essenburg, an international educator and experienced finance executive, began teaching Corporate Finance in the BMI Executive MBA and the BMI Impactful Leadership & Corporate Finance Programme. He is a professor of finance at Chicago-based DePaul University in the USA and Executive Director of DePaul's Center for Financial Services. Prof. Essenburg has more than 25 years of expertise in banking, corporate finance, capital markets and structured finance.



Report for UN initiative published

BMI, as a signatory of the United Nations' Principles for Responsible Management Education (PRME) initiative, published a report on the school's achievements and further plans in bringing the PRME principles to life. It details BMI's stakeholder approach to sustainability and responsible leadership with their economic, environmental and social pillars.

"Graduating students and alumni speak with pride of how the BMI community helps to promote a responsible and upstanding management culture. That reflects BMI's mission of preparing high-level managers to be generators of sustainable value for business, society at large, and the global economy," said BMI Director General Jaunius Pusvaškis.

4 APRIL

Videos mark initiation of new EMBA class

The members of BMI Executive MBA Class 18 formally joined the BMI family of business leaders at a "christening" party with top managers from past cohorts. Teams of the new executive students were first given a song and the task of making a video clip. A distinguished jury of EMBA alumni and BMI staff, helped by voting from the audience, identified winners for best interpretation, best humour, best choreography, the boldest take, and video of the year.

The formal part of the evening ended with a cake – big, beautiful and delicious. Then the informal part began as a limousine (for the evening's victors) and a party bus took participants off into the night for more fun and dancing and memories.



Top economist and tax experts share insights

Complementing BMI's distinguished professors from top business schools around the world, EMBA class XVIII got additional practical insights from high-level guest speakers. PwC Senior Managers Egidijus Kundelis (a 2016 graduate of BMI) and Lina Banytė-Surplienė led a presentation on the topic of tax optimization, and the well-known economist Gitanas Nausėda, advisor to the CEO at SEB Bankas, presented the outlook for the global and the local economy.



5 MAY

China module features event with HEC Paris alumni

EMBA Class 18 completed its module in China on Corporate Cultures & Leadership with Shanghai Jiao Tong University's Antai College. The module included lectures on cross-cultural leadership and strategy by top Chinese and European professors, a team project with Chinese managers, site visits to major companies in the Shanghai area, and a final networking event with dozens of China-based alumni of BMI partner school HEC Paris. Also valuable was a round-table on China's new Belt & Road Initiative, the huge international trade and infrastructure project which the Chinese state is actively promoting. The session was led by Prof. Jean-Paul Larçon, BMI's Co-Chairman, who is an expert on the topic.



German executives explore Baltics with BMI

A diverse group of German executives spent a week at BMI for a complement to the "Innovation & Industry 4.0" programme which BMI delivers in Frankfurt. They represented automotive giants Continental AG, Hyundai and Küster Group, the communications technology firm Ascom, Complan & Partner – a provider of ERP solutions for the age of Industry 4.0, and the credit-rating agency Creditreform. The idea was to find ways for German and Baltic businesses to partner in the context of the revolution that's transforming traditional business models and practices. Some local executives joined up, and the full international group twice met for dinners with BMI EMBA alumni.



Valuation, private equity were focus of Polish module

BMI EMBA participants attended a special international mobility module on finance at Warsaw University of Technology Business School (WUTBS). The course, led by a company valuation expert and high-level private equity advisor, provided a framework for executive decision-making related to capital markets and corporate finance transactions. "Direct exposure to Poland's big market and management specifics was an added benefit," noted Viktoras Daukšas, the CEO of BnF Finance and one of the BMI participants.

6 JUNE

EMBA theses defended before international juries

BMI EMBA participants successfully defended theses before juries led by professors from Tulane University in the USA and HEC Paris in France, and also including business leaders from the BMI Alumni community. They thus proved their ideas to a jury that knows what it takes to succeed in international business. The theses addressed issues of international strategy, HR, marketing, supply chain, finance and CSR, applying best practices in industries ranging from energy, fintech, and professional services, to telecoms, real estate, and more.



HEC Alumni leader honoured at BMI graduation

Awards and new global ambitions marked the graduation of the high-level international managers in BMI EMBA Class 17. The graduates applauded Mr. Christian Perret, co-head of international affairs for the HEC Paris Alumni Association, who was named a "BMI Alumnus of Honour" during the ceremony at the old City Hall in Vilnius in recognition of the strong links he's helped build between alumni of the leading global business school HEC Paris and BMI alumni.

The Class of 2017 included managers from global organizations and some of Northern Europe's best-known business names. They bring the total number of graduates since the EMBA began to more than 700 high-powered executives. Nerijus Bakšys, Head of Laufen's Baltic Office, was recognized for the highest grade average. The award for the best diploma paper went to Donatas Kundrotas, Manager of Financial Advisory at Deloitte. A special HEC Paris award was given to Alexander Husty, Country CFO at Veolia, for the best thesis on strategy.



Top-level negotiations training – in Russia

Taking advantage of BMI's Individual Global Mobility Programme, Igoris Gorbačiovas, an executive in BMI EMBA Class 18, joined a powerful 2-day module on negotiations at the prestigious St. Petersburg State University Graduate School of Management (GSOM). There, together with Russian top-level managers, he developed practical insights and skills on successful negotiations in international business. "BMI provides unique possibilities to reach top-notch professors and ambitious executives beyond any one country's borders," said Igoris, who is CTO at IT experts Fortevento.

7 JULY

Vienna hosts strategic marketing blitz

A group of BMI alumni travelled to Austria for an intensive 4-day module on Strategic Marketing jointly organized by St. Petersburg GSOM and WU Executive Academy, the business school of Vienna University. Multiple lecturers addressed market entry strategies, marketing research, brand management and digital marketing. That was complemented by an executive briefing with T-Mobile and visits to Erste Group Bank and Swiss-owned Heidi Chocolate.

"As a BMI alumnus, you get access to executive education courses at business schools across Europe," said participant Mantas Marčiulaitis of BMI EMBA Class 15, who is the founder of the digital advisory agency IMDIGITAL. He described the module in Vienna as "a tightly packed yet exhaustive refresher on marketing" led by international industry experts.

9 SEPTEMBER

Module held at Italy's SDA Bocconi

A group of BMI alumni completed an intensive study tour on strategic operations and supply chain management at SDA Bocconi School of Management in Milan. The Italian business school, which the FT ranks No. 6 in Europe, is the newest venue BMI offers under its Global Mobility Scheme.

"The content was top-notch, really world class, plus it was an invaluable chance to work together and network with executives from Italy and several other countries," said Vytautas Dobilas (BMI EMBA Class 17), COO of Deepeer, a rapidly growing maker of smart devices for outdoor activities.



11 NOVEMBER

Disruption on menu at start of academic year

BMI's annual "Back-to-School" gathering was attended by over 150 business leaders: prominent BMI alumni, current executive participants of BMI's 4-Continent Executive MBA, and other ambitious managers considering joining the programme. The evening began with a presentation of the world-class curriculum and 100% international faculty of the EMBA and other BMI programmes for executives. Then Jurgis Didžiulis (a BMI graduate) got all those present thinking and moving with an interactive disruptive-innovation musical seminar that's been showcased across Europe.



Victorious applicants join new EMBA cohort

A total of 50 executives from Lithuania, Latvia, Estonia, Poland and Switzerland emerged victorious from the rigorous admissions process to join the new BMI 4-Continent Executive MBA cohort. Amid strong competition, nearly 2 applicants vied for each of the available places. The new BMI students include business owners, top and senior level managers with an average age of 36 years and an average 9 years of management experience. About a third of them are women.



10 OCTOBER

São Paulo, Brazil joins BMI mobility scheme

A new venue in BMI's Global Mobility Scheme was inaugurated in Brazil. The module, organized with BMI's Belgian partner Louvain School of Management, included lectures at the FGV EAESP São Paulo School of Business and visits to diverse international corporations. Participating executives came from Belgium, France, Lithuania, Morocco and Italy.

"The trip expanded my understanding of Brazil and all Latin America," said BMI alumnus Dinas Petrikas, the Head of Corporate Banking at Danske Bank in Lithuania. "FGV's professors did a good job sharing experience on all aspects of doing business in this part of the world. Plus the companies we visited and managers we met ranged from cosmetics and the restaurant industry to home-furnishings production and multinational banking," he added.



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Former BMI Director
General, Lithuania



Antanas Zabulis
Individual member, Lithuania

BMI ALUMNI BY COHORT

EMBA 01 1999/2001

1	Andrejauskas	Tomas	SatiMed
2	Augulis	Bronius	Vysokij Zamok
3	Banaitis	Povilas	YESS Pty Ltd
4	Bitinaitis	Tomas	Cosmica servisas
5	Brazinskas	Arūnas	Rumeks NNZ
6	Bundonis	Vaidotas	Peruno
7	Butkus	Dalius	Blue Bridge
8	Darškus	Evaldas	Swedbank
9	Gulbinowicz	Zbigniew	Blue Bridge Baltic
10	Jasulaitytė	Dalia	Lithuanian CSD
11	Jurovickij	Vadim	ViaCon Baltic
12	Karalius	Arūnas	Metalų komercijos agentūra
13	Klyvis	Dalius	AGA
14	Lukoševičius	Linas	Litagent
15	Moller	Per	Birchstream ApS
16	Norkus	Darius	Rokiškio sūris
17	Pėstininkas	Tauras	Lexnet
18	Poderys	Virgilijus	The Parliament
19	Railaitė	Vilija	SBA
20	Ryliškis	Rolandas	LRTC
21	Samaitis	Andrius	Vilandra
		Egidijus	
22	Sasnauskas	Linas	Carlsen Baltic
23	Statinienė	Rasa	Žolių namai
24	Steponkus	Giedrius	Moldindcondbank
25	Suslavičius	Ričardas	Torgita
26	Šklenikaitė	Laima	Danilai group
27	Topalov	Vladimir	TBS Pharma
28	Užupis	Arūnas	UZU
29	Valiūnas	Rolandas	Ellex Valiunas

EMBA 02 2000/2002

30	Alkevičius	Arvydas	Adma
31	Bagdonas	Ramūnas	Telia Lietuva
32	Bajoras	Gražvydas	TNK BP
33	Baltuška	Sigitas	Self employed
34	Barakauskas	Vaidas	Indeco
35	Bartaševičius	Vigintas	Press Express
36	Bartusevičius	Arūnas	ATEA
37	Bendikaitė-Ursavas	Jurga	BMI
38	Bučionas	Virginijus	Wurth Lietuva
39	Černauskas	Rimantas	MCT
40	Dacys	Mindaugas	Philip Morris Baltic
41	Dadonas	Virgilijus	Consultant
42	Doveikienė	Giedrutė	Estetika Odai
43	Dzekunskas	Giedrius	Danske Bank
44	Grinevičius	Marius	VTEX
45	Juknevičius	Gintaras	Fima
46	Jurskis	Arnas	Arimex
47	Kaleinikovas	Andrejus	Private practice
48	Kaupinytė - Gotesman	Rūta	Femina Bona
49	Kliokys	Šarūnas	Avestis
50	Leipus	Vygintas	Bordena
51	Lygnugaris	Vytautas	Limarko
52	Mačėnas	Žygintas	Summa Advisers
53	Markevičiūtė - Kazilionienė	Inga	Kotryna Group
54	Mickūnas	Raimundas	Žirmūnų verslo centras
55	Milevič	Olga	Saint-Gobain Isover
56	Račius	Gytis	Mars Netherlands B.V
57	Serdyuk	Ekaterina	Consultant
58	Stankevičienė	Jolanta	European Commission
59	Styro	Edmundas	Vita Baltic International
60	Šnaiderienė	Rasa	Apvalaus Stalo Klubas
61	Tiliindis	Nerijus	Stemma Management
62	Tirius	Alvydas	Logichema
63	Tirskaja	Ljudmila	Trican Well Service
64	Valionis	Vytautas	Consultant
		Steponas	

EMBA 03 2001/2003

65	Bankauskaitė	Dalia	CEPA
66	Bertašienė	Lina	Citadele Bank
67	Beskajevienė	Rasa	Equinox Europe
68	Drąsutis	Evaldas	Asseco Lithuania
69	Jablonskis	Mindaugas	Glimstedt
70	Jankauskienė	Jurgita	Sanofi
71	Jucevičius	Raimundas	Prosotu

72	Kaukas	Giedrius	SBA Furniture
73	Klimantavičius	Jonas	Center for Physical Sciences and Technology
74	Labanauskas	Argintas	TACK International
75	Laivys	Darius	Zeelandia
76	Pacevičius	Nerijus	Lietwood
77	Petuchauskas	Aleksandras	Abbott
78	Pundinas	Rimvydas	Philip Morris International
79	Runkevičius	Laimutis	Abakas
80	Šileikis	Simonas	Modus Energy Spain
81	Šimkus	Rolandas	Blueberry and hemp farm
82	Vaičiulis	Darius	Spaineta
83	Vitkutė-Adžgauskienė	Daiva	Vytautas Magnus University
84	Zdanys	Giedrius	Blue Bridge Baltic

EMBA 04 2002/2004

85	Abromavičius	Artūras	Sweco Lietuva
86	Balaiša	Lauras	Balaiša Consulting
87	Bendikas	Ramūnas	Eitel Networks
88	Bražėnas	Ričardas	Consultant
89	Bubnys	Gintaras	Interlux
90	Buteliauskas	Saulius	Baltisches Haus
91	Datkūnas	Nerijus	Amber Grid
92	Gorkun	Denis	Philip Morris International
93	Jankauskas	Vidas	Master Trainer Of NLP
94	Jurevičius	Dainius	Customer experience professional
95	Kibiša	Paulius	Kauno Dainavos poliklinika
96	Kirjanovas	Eladijus	M-Finance
97	Kiimas	Valdas	Lietuvos paštas
98	Klimavičius	Gintautas	Ericsson Lietuva
99	Kurtinaitytė	Solveiga	Bayer
100	Lipnickas	Kęstutis	Dehidra
101	Mačiukas	Skirmantas	Circle K Lietuva
102	Matulionis	Tadas	Klaipėdos nafta
103	Merkys	Saulius	Zabolis Partners
104	Milašauskas	Povilas	Luminor lizingas
105	Misiūnas	Vykintas	Dao Family
106	Palivonienė	Diana	OVC Consulting
107	Potet	Laurent	EU Delegation
108	Raziulytė	Aida	Vilnius University Emergency Hospital
109	Rinkūnas	Antanas	Dal-bo
		Gediminas	
110	Smičius	Algimantas	AAA
111	Šilas	Darius	Independent Consultant
112	Škikūnas	Apolinaras	Litgrid
113	Uba	Igoris	Limarko
114	Zinkevičius	Žilvinas	Ellex Valiunas
115	Žvatkauskas (Grigas)	Paulius	Private Investor

EMBA 05 2003/2005

116	Batavičius	Saulius	Litcargus
117	Bubinas	Tomas	Biotechpharma
118	Bučionas	Mindaugas	Business Advisor
119	Čibiras	Remigijus	Umega
120	Dovydėnas	Artūras	Kreiserinio Buriavimo Mokykla
121	Dumbrytė - Braškė	Eglė	Compensa Vienna Insurance Group
122	Girijotas	Jonas	Ogmina
123	Horbačauskas	Marius	Volfas Engelman
124	Jonytis	Vytautas	Ajonda
125	Judin	Valerij	Summa Advisers
126	Kaktyš	Saulius	Business Partner for HR development
127	Kiškis	Mindaugas	FORT Legal
128	Kuliešas	Artūras	Barclaycard
129	Kvaraciejienė	Renata	Independent Consultant
130	Laucevičius	Artūras	JSC Energetinis auditas
131	Lenickas	Andrius	Alma Littera group
132	Maikštėnas	Darius	Widerfi
133	Majauskas	Martynas	Hold Finance
134	Narutavičius	Vytautas	Retired
135	Racevičius	Saulius	Meta Group
136	Rimkus	Vytas	Spila
137	Rumskas	Arūnas	Aviva Lietuva
138	Rutkauskas	Gintaras	Lietuvos draudimas
139	Siira	Juhani	Peikko Group Corporation
		Markus	
140	Stankevičius	Linas	3M Baltics

141	Suslavičius	Egidijus	Leadership Management International
142	Šabūnas	Saulius	SkinLand
143	Šaltis	Ignas	Bull
144	Šerpytis	Kęstutis	Lietuvos draudimas
145	Tarbūnienė	Giedrė	Lietuvos paštas
146	Valuta	Tomas	Publisher
		Andrius	
147	Verbyla	Darius	Kazimieras Simonavičius University
148	Zajančkauskas	Rytis	Pfizer
149	Žalkauskė	Jurgita	Litgrid

EMBA 06 2004/2006

150	Ariauskas	Vykintas	Retal Industries
151	Barkovskis	Maratas	Konekta
152	Beniušis	Vaidas	JSC PAN-LITService
153	Beskajev	Andrej	Equinox Europe
154	Čenkus	Evaldas	Philip Morris Baltic
155	Dambrauskienė	Anna	Impuls LTU
156	Dovydėnas	Linas	Avia Solutions Group
157	Genutis	Henrikas	ATEA Baltic
158	Gruodis	Artūras	Self employed
159	Iržikevičius	Jonas	SEB Bank Lithuania
160	Jablonskienė	Algė	City Service
161	Jarmalkovič	Andrej	The Edcomm Group Banker's Academy
162	Kanapienė	Skaistė	Luminor
163	Kareniauskas	Andrius	Grundfos Pumps Baltic
164	Karosas	Artūras	Balto
165	Kazakevič	Margarita	Vamako
166	Kodzis	Lilija	Finvision Solutions
167	Kutaitė - Žemaitienė	Milda	Johnson & Johnson
168	Mačiulis	Edvinas	Blue Bridge
169	Maki	Janne	Barker Textiles
170	Matulionis	Aurimas	Umega
171	Maždzierius	Aurimas	Swedbank
172	Navickas	Evaldas	Antakalnis outpatient clinic
173	Paulauskienė	Elzbieta	Smurfit Kappa Baltic
174	Ryklis	Igoris	Swedbank
175	Saveikienė	Jūratė	Medicininės informacijos centras
176	Stapčinskas	Vygintas	Armavista
177	Stravinskas	Švajūnas	ORLEN Lietuva
178	Sungaila	Rolandas	SEB Bank
179	Ščiupakov	Oleg	Baltsys
180	Tarailė	Donatas	Self employed
181	Tylienė	Vaiva	Tylaris
182	Tulevičius	Saulius	G4S Lietuva
		Vincetas	
183	Vaškevičius	Ramūnas	FleetCor
184	Vazalinskas	Vytautas	Valnetas
185	Vyšniauskas	Naglis	Lietuvos geležinkeliai
186	Zabarauskaitė	Ramunė	Perfetti Van Melle

EMBA 07 2005/2007

187	Bajelienė	Violeta	Fresenius Kabi Baltics
188	Balčiūnienė	Eglė	SEB Bank
189	Balčiūnienė	Saulė	LPS Trainer
190	Cechanavičius	Darius	Theca
191	Kleponė	Daina	Biosala
192	Fokas	Gintautas	Telia Lietuva
193	Götlund	Jurga	NFG Fastigheter
194	Goštautas	Mantas	Telia Lietuva
195	Grincius	Jonas	Citadele Bankas
196	Ilkevičius	Adamas	Sovereign Wealth Fund Samruk-Kazyna
197	Iržikevičienė	Leda	Luminor
198	Jakutienė	Aldona	Rupleta
199	Jasinskis	Darius	Danske Bank
200	Kancleris	Gintaras	Ruukki Lietuva
201	Kemeklienė	Nomeda	Ellex Valiunas
202	Kiburienė	Daiva	Šiaulių bankas
203	Leonavičius	Saulius	Idavang
204	Martens	Olaf	Vilnius Airport
205	Nedzinskas	Šarūnas	Lindorff
206	Nielsen	Johnnie	RoX Capital
207	Nowicki-Bittner	Rene	Prof-Sourcing
208	Pranculienė	Nida	Compservis
209	Pusvaškis	Jaunius	BMI
210	Ramanauskas	Egidijus	Antalis
211	Šimelionis	Linas	Gjensidige Baltic
212	Šyvis	Arūnas	Blue Consultancy
213	Šlekytė	Jurgita	Franmax
214	Štaras	Remigijus	Topo centras
215	Tuchtenhagen	Ralf	Sabatical
216	Vaišvila	Gediminas	Vitron
217	Valentukevičienė	Rima	IBM

218	Vasiliauskaitė	Viktorija	Hailsham Roadway Construction
219	Zinkevičius	Gintautas	Timbex
EMBA 08 2006/2008			
220	Adomaitis	Vytautas	Reint
221	Aleksius	Vaidotas	PuRe Net
222	Bumbienė	Rasa	Home Group Holdings

223	Bumblys	Artūras	Philip Morris International
224	Burgienė	Dovilė	Ellex Valiunas
225	Christensen	Morten	Circle K
226	Faktorovičius	Kęstutis	Kenova Group
227	Jankovenko	Ana	Grundfos Holding AG
228	Jočys	Arūnas	Baltic Cranes Industry
229	Juzeliūnas	Eimutis	Klaipėdos universitetas
230	Kandzirauskas	Martynas	Blue Flight
231	Kšanas	Vidas	Lithuanian Airports
232	Mikaliūnas	Gediminas	Barclays Group Operations Lithuania
233	Paškevičiūtė	Rita	SEB bank
234	Petravičius	Ramūnas	Ellex Valiunas
235	Sebeckis	Aivaras	TNT
236	Skardžius	Mindaugas	Doleta
237	Slabšinskas	Tomas	BIC
238	Šukaitis	Saulius	Vizeum
239	Tolocka	Vytautas	Technologijų ir inovacijų centras (TIC)
240	Undžėnas	Balys	Baxter International
241	Utkevičius	Mindaugas	Livonia Partners
242	Vanagas	Kęstutis	YIT Kausta
243	Varnas	Gintaras	Užstato sistemos administratorius
244	Voveris	Giedrius	GoNpay

EMBA 09 2007/2009

245	Adamonienė	Ingrida	Consultant
246	Adamonis	Kęstutis	Sorainen
247	Augustaitis	Algirdas	Censeo
248	Baikovskis	Igoris	Emocinis Intelektas
249	Berezuckis	Paulius	ITUS Innovations
250	Berneheim	Julia	Women of Influence
251	Gadeikis	Kęstutis	Lietuvos draudimas
252	Gulbinaitė-Grašienė	Jolanta	Koncernas SBA
253	Ivanauskas	Rytis	Eikos Statyba
254	Jovaišas	Saulius	SJ Solutions
255	Jukna	Mindaugas	Husqvarna Lietuva
256	Kaukienė	Irma	Technologijų ir inovacijų centras
257	Klauberq	Theis Peter	Bnt attorney at law
258	Kreivys	Dainius	Seimas of the Republic of Lithuania
259	Lakytė - Kėvišienė	Lilija	Riverside Music
260	Laukys	Laurynas	Hilding Anders Baltic
261	Lapinskienė	Dalia	AgroRodeo
262	Luopas	Nortautas	Philip Morris International
263	Majauskas	Saulius	Margin
264	Makauskas	Giedrius	Dynamic Solutions
265	Marushevsky	Alexey	Boon Edam Russia
266	Mockus	Egidijus	Vakarų medienos grupė
267	Naudžiūnienė	Marta	Karcher
268	Nausėdaitė	Vilija	Independent legal professional
269	Oginskaitė Kerienė	Dovilė	Ellex Valiunas
270	Paukštė	Lina	Technopolis
271	Puišė	Indrė	Deliv Ontime
272	Purvaneckaitė	Eglė	Entrepreneur
273	Rimkienė	Zita	Gero maisto ambasada
274	Rutkauskas	Mindaugas	ZIAVALDA
275	Ruzgys	Šarūnas	Luminor investicijų valdymas
276	Saladžienė	Armina	Nasdaq
277	Savickas	Donatas	Šiaulių bankas
278	Sinius	Vytautas	Šiaulių bankas
279	Skučas	Andrius	Idavang
280	Surgutanovas	Artūras	Nordcurrent
281	Tuminas	Marius	Dentsu Aegis Network
282	Vaitiekūnas	Tomas	Gasefi
283	Valintėlis	Aurelijus	Medtronic
284	Varslavėnas	Audrius	Voruta Materials
285	Venckus	Romas	Betono mozaika
286	Vincerževskis	Gintas	Tegra Holding
287	Zurbaitė Lapienienė	Jurgita	ERGO Insurance SE Lithuanian branch

EMBA 10 2008/2010

288	Anglickas	Vytautas	FMCG industry
289	Bagdonaitė	Irena	Textile plus Fashion Sales and Production Sourcing Office
290	Balčiūnas	Laimis	Švyturys - Utenos alus
291	Balčytis	Varūnas	Farmer
292	Bendikas	Andrius	Ignalina Nuclear Power Plant
293	Berškys	Aidas	Isprendimai.lt

294	Bičkauskienė	Ramunė	Vičiūnai Group
295	Bubnelis	Antanas	Bitė Lietuva
296	Clarke	James	Baltic Equity Group
		Andrew	
297	Dabašinskaitė - Vitkė	Rūta	TD Baltic
298	Degešys	Robertas	TGS Baltic
299	Doveika	Virginijus	SEB bankas
300	Gabartas	Herkus	PricewaterhouseCoopers
301	Galgatavičiūtė	Vaida	Johnson & Johnson
302	Gedminas	Tomas	Independent professional
303	Grunulaitis	Artūras	Gretsch-Unitas Baltic
304	Gutauskaitė-Bubnelienė	Sonata	SEB Life Insurance
305	Gužauskas	Edvinas	Karcher
306	Jakimonytė - Voverė	Erika	OP Corporate Bank
307	Jazukevičienė	Jūratė	Citadele bankas
308	Juonyš	Marius	Ellex Valiunas
309	Kalesinskas	Marijus	Lithuanian Financial Markets Institute
310	Kalina	Dainius	Market SMART
311	Karkalas	Tadas	Danske Bank
312	Kašys	Simonas	Wooden Windows
313	Keras	Romas	Litgrid Power Link Service
314	Kirvaitienė	Jurgita	Glocash Payment
315	Kojalienė	Vaida	Diaverum Lithuania
316	Krasaitis	Mindaugas	Independent Consultant
317	Krencius	Vaidotas	Lean.It
318	Kubiliūnas	Andrius	Independent Consultant
319	Kulvinskis	Žilvinas	Topo grupė
320	Leontjevas	Ervinas	TD Baltic
321	Levickas	Gediminas	Jungent Lietuva
322	Lieparskienė	Jolita	Eurasian Harm Reduction Network
323	Lukošius	Gintautas	Imitex Holdings
324	Maksimovič	Andrej	Looking for opportunities
325	Mikšta	Lešek	SEB bankas
326	Najūtė	Vaiva	Švyturys - Utenos alus
327	Nausėdienė	Inga	Baltmi
328	Odynecienė	Daiva	Concretus grupe
329	Petraitis	Vidas	Lean.It
330	Piragienė	Jūratė	Orkla Health
331	Songin	Neda	Korn Ferry Hay Group
332	Šiivinskienė	Jolita	Arikal
333	Šmočiukas	Marius	Šiaulių ryšių objektų statyba
334	Urman	Greta	InAvati
335	Venslauskas	Vytis	Real Grupa
336	Viskauskas	Edvinas	Pieno žvaigždės
337	Vyčegžanina	Jelena	Telia Company
338	Voverienė	Genutė	Rimi Baltic Group
339	Žiemys	Vytautas	SEB Bank

EMBA 11 2009/2011

340	Abraitė	Margarita	Samsung Electronics Baltics
341	Bareikienė	Deimantė	Lietuvos paštas
342	Baubkus	Marius	Fazer Lietuva
343	Chrapovickij	Romuald	Baltronic Vilnius
344	Čepaitienė	Jūratė	Kaunas University of Technology
345	Dudėnas	Voldemaras	Konica Minolta Baltia
346	Duobinis	Donatas	Sanofi-Aventis Lietuva
347	Gedrimas	Virgaudas	Mondelez Baltic
348	Jablonskis	Kęstutis	ABB
349	Kaunas	Andrius	Danske Bank
350	Klimas	Aurimas	Philip Morris International
351	Knyzaitė	Skaistė	AviationCV
352	Kuprys	Vytautas	Grigeo Baltwood
353	Lapinskaitė	Rasa	SEB bankas
354	Lygnugaris	Aurimas	Limarko Group
355	Namajuška	Aurimas	Northern Horizon
356	Oliškevičiūtė-Cicėnienė	Simona	Cobalt Legal
357	Petrukaitis	Linas	Gero maisto akademija
358	Pineda	Antonio	BALTO print
359	Reifonas	Vygantas	Baltic Mill
360	Savarauskas	Gintautas	Luminor
361	Seemann	Sigutė	Jogos namai "Tejomaja"
362	Skupas	Edvardas	Compensa Vienna Insurance Group
363	Stankus	Darius	Tauragės industrinis parkas
364	Stonys	Tomas	Mispol S.A.
365	Sušinskaitė-Glinevičienė	Laura	Aspekta
366	Šuškevič	Andžej	Baltic Amadeus
367	Švykas	Vytautas	Umega
368	Uleckaitė-Skernevičienė	Kotryna	Litamilk
369	Valeiša	Evaldas	Klaipėdos Nafta
370	Vilkaitis	Robertas	DPD Baltics
371	Znutienė	Edita	Partnership
372	Žolynas	Mindaugas	FORT Vilnius

EMBA 12 2010/2012

373	Bandzevičius	Giedrius	RIMI Lietuva
374	Beržanskienė	Renata	Sorainen
375	Bondarevas	Viktoras	Astra
376	Bučinskas	Vytautas	Telia Company
377	Budrevičienė	Lina	Vilnius International Airport
378	Budrys	Žyngintas	"Lietuvos rytas" printing house
379	Butkus	Mindaugas	Tieto Sweden
380	Butkus	Šarūnas	Viremidos investicijos
381	Cesiulis	Audrius	Luminor Lietuva
382	Čepulė	Aistė	Jungtinė centrinė kredito unija
383	Deržanauskas	Tomas	Moller Auto
384	Dirgėlas	Vaidas	Saudi Aramco
385	Ginkus	Mindaugas	Ginkus & Partneriai, Law Firm
386	Gulevich	Alexei	HEINEKEN
387	Haselton	Natalja	Independant Professional
388	Jankauskas	Mindaugas	Vinted
389	Janušauskaitė	Rita	Studio Moderna
390	Januškevičienė	Mantė	Metasite Business Solutions
391	Jensen	Palle	Electronic House
392	Kasperavičius	Egidijus	Consultant
393	Kemežys	Arūnas	Open Agency
394	Kėvišas	Martynas	Riverside Music
395	Knyva	Rokas	Lithuanian Autoenterpreneurs Association

396	Kovaliov	Aleksej	Lietuvos paštas
397	Lenktyš	Vaidotas	Finėjas Group
398	Lukaitienė	Rita	Philip Morris Russia
399	Martišius	Vilmantas	Luminor
400	Martusevičius	Giedrius	Mineraliniai vandenys
401	Masionis	Audrius	Baltisches Haus
402	Pangonis	Marius	Danske Bank
403	Plankis	Justas	Consultant
404	Radzevičius	Jurgis	Vauksa
405	Ramanauskas	Romanas	Meta Group
406	Ramanauskas	Gediminas	Zuber Lawler & Del Duca LLP
407	Reingardtas	Martynas	Consultant
408	Ryzhikov	Vladislav	Idea Makers
409	Romanov	Viktor	Tetra Pak
410	Savickienė	Ieva	Product Manager
411	Sereičkaitė	Laima	Telia Lietuva
412	Sirotk	Dobilas	Švyturys - Utenos alus
413	Šapoka	Vilius	Ministry of Finance of the Republic of Lithuania

414	Tarbūnas	Paulius	Jungtinė centrinė kredito unija
415	Valiukevičius	Tomas	Herba Humana
416	Viatkin	Maxim	Admen Bel
417	Vilkelytė	Daiva	eu-LISA
418	Žilvinskaitė	Jurgita	Naujoji ringuva

EMBA 13 2011/2013

419	Alekniėnė	Gintarė	Danbalt International
420	Ambrutienė	Laura	Leplaygo
421	Belousovas	Valentinas	Danpower Baltic
422	Bradley	Bryan	Textus Aptus
423	Brađulskis	Povilas	HeidelbergCement Klaipeda
424	Bružė	Evaldas	L3CE
425	Buknys	Dainius	Mineraliniai vandenys
426	Buzėnienė	Valerija	CVO Recruitment & Simplika
427	Chekan	Alexander	TUT.BY
428	Čaplikas	Oridijus	Syngenta Agro Services
429	Čerauskas	Aivijus	Schindler-Liftas
430	Čiuta	Dainius	ORLEN Lietuva
431	Daubara	Liutauras	ISS pastatų valda
432	Daunoravičius	Darius	Independent Consultant
433	Didžiulis	Jurgis	Values for Value
434	Dudonis	Donatas	Gatas
435	Ginelevičius	Artūras	Slp Logistics
436	Gražulis	Ričardas	GlaxoSmithKline
437	Gudas	Mantas	Metalistas LT
438	Inselseth	Reidar	Espersen Lietuva
439	Jonikienė	Rasa	Independent Consultant
440	Jonuševičius	Sigitas	Telia Lietuva
441	Jurevičius	Virginijus	ViaCon Baltic
442	Kazlauskas	Mindaugas	Synergium
443	Kazlauskienė	Aurelija	Lietuvos draudimas
444	Kiznienė	Danguolė	Independent Consultant
445	Kregždė	Vytautas	GRIFS AG
446	Kučas	Gintautas	Business Manager
447	Lazdauskas	Mindaugas	Danske Bank
448	Linde	Helmut	Philip Morris International
449	Liubertienė	Irma	BCS International
450	Maciunskas	Donatas	Luminor
451	Mankevičius	Tadas	INVL Finasta
452	Marcinkevičius	Mantas	Žalvaris

453	Nacevičienė	Jurgita	Šviesa
454	Navickas	Vaidas	Litagros žemės ūkio centras
455	Pakeltis	Lukas	ESSPO
456	Paulauskas	Linas	Philip Morris International
457	Paškevičius	Andrejus	Achemos grupė
458	Petrevičė	Eglė	Scandinavian Accounting and Consulting

459	Ramanauskaitė	Ligita	Magnusson Law Firm
460	Simanavičius	Aurimas	Retail Media
461	Snarskis	Mindaugas	Fazer Lietuva
462	Subačius	Mindaugas	Biopolis IXT
463	Šeškevičius	Laurynas	SK Impeks Medicinos diagnostikos centras

464	Šilenskis	Darius	Klaipėdos nafta
465	Šulinskas	Albinas	DeLaval Lithuania
466	Tarabrinas	Liutauras	Western Union
467	Valantinas	Kastytis	Trucking Experts
468	Valeišienė	Živilė	Western Union
469	Vilutis	Jurgis	Rent Vilnius

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470	Akstinas	Povilas	KPMG Baltics
471	Antulis	Alius	Švyturys - Utenos alus
472	Augustinavičius	Aurimas	Asia Investment Holdings
473	Babrauskas	Arūnas	Mediafon
474	Baublytė-Kulvietė	Joana	Ellex Valiunas
475	Bytautas	Arūnas	UCS Baltic
476	Budzinskaitė	Ona	Exclusive Fashion
477	Butov	Sergej	Law Firm Sorainen
478	Cicėnas	Emilis	Daitkams.lt
479	Dekinienė	Asta	Xerox
480	Fainas	Paulius	Gym Plius
481	Galaitilė	Lina	Consultant
482	Gladkikh	Vladimir	Loyaltychain
483	Ingileika	Gintautas	Fornas
484	Jankevičius	Žydrūnas	Lietuvos rytas
485	Jonušas	Tadas	Tieto Lietuva
486	Kačinskas	Giedrius	Luminor
487	Karnevičienė	Vitalija	JTI
488	Kargytė	Virginija	Baltic Forestry, Veterinary and Agricultural University Network

489	Karklius	Nedas	Švaros Broliai
490	Kiznis	Andrius	Lietpak
491	Kleizaitė	Dalia	Lithuanian Radio and Television Centre

492	Klemka	Darius	Aon Risk Solutions
493	Kliukas	Linas	Intelligent Capital
494	Liberts	Martins	Inntec
495	Naujalytė	Ieva	AD VERUM
496	Nemira	Edita	ElCenergy
497	Nevinskas	Paulius	SBA
498	Pimpė	Tomas	Atos
499	Poplavskaitė	Edita	Getty Images
500	Pralgauskis	Danielius	Luminor
501	Puišienė	Roma	Med Grupė
502	Pušcius	Kęstutis	Kauno tiltai
503	Rusteikaitė	Gailė	Auriai
504	Skerys	Saulius	ORLEN Lietuva
505	Svidinskas	Marius	SME Finance
506	Šlekys	Rokas	Fima
507	Uškov	Dmitrij	Danske Bank
508	Vaitkevičius	Paulius	Algoritmy sistemose
509	Vaitkus	Vygantas	CEE Attorneys
510	Vankevičiūtė	Aušra	Staticus Norge
511	Vasiljev	Jurij	Cramo
512	Vedeckis	Kęstutis	Vastint Lietuva
513	Viskontienė	Daiva	BMK
514	Vozgirdaitė	Karolina	Philip Morris Baltic
515	Zdanavičius	Tomas	Hellmann Worldwide Logistics
516	Žemaitienė	Aušra	Mars

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517	Bajoraitė	Kristina	Consultant
518	Balčius	Rolandas	JTI Baltic
519	Blagnys	Marius	Stova
520	Broga	Mindaugas	Biomapas CRO
521	Chahine	Imad	Notre Dame University
522	Daukantas	Jonas	LTM Garments
523	Dokutchits	Denis	Management Consultant
524	Genytė-Babilė	Živilė	Ellex Valiunas
525	Grinevičius	Linas	GKC
526	Harshkou	Dzmitry	Beauty line LLC
527	Ilkytė	Inga	Pedersen & Partners
528	Janulevičius	Gytis	Sentios
529	Jočienė	Aldona	National Bank of Moldova

530	Judzentas	Gediminas	AUGA group
531	Katřečko	Andrej	CF&S Lithuania
532	Kazlauskas	Giedrius	Consultant
533	Kimontas	Jonas	Lords LB Asset Management
534	Kučys	Aidas	Consultant
535	Kvedaravičienė	Giedrė	Business consultant
536	Kveselytė	Agnė	Eltel Networks
537	Lemešiūtė - Frejienė	Jurgita	People Link
538	Linga	Dainius	MobileLife.lt
539	Maksvytis	Gintautas	Terekas
540	Marčiulaitis	Mantas	TOKIA
541	Maslauskaitė	Edita	Lithuanian Free Market Institute
542	Mažeikienė	Nerilė	ESO
543	Mejerė	Kristina	Švyturys - Utenos alus
544	Pesliakas	Adomas	Plasta
545	Petrikas	Dinas	Danske Bank
546	Polujanskas	Jurgis	Kurana
547	Ragaišis	Vaidas	Industek
548	Rakštelienė	Inga	AMICA EU
549	Rimkė	Inga	Danske Bank
550	Saulė	Rasma	Itella logistics
551	Semionova	Inesa	GO-ERP
552	Sinkevičius	Darius	KRKA Lietuva
553	Skupienė	Giedrė	Nordic Sugar
554	Stulpinas	Julius	StrongPoint Baltics
555	Suchockienė	Vilma	Volvo Lietuva
556	Škamulytė	Vilma	Avedus
557	Šneideris	Linas	EY
558	Tereševičius	Tadas	MANVESTA
559	Timoščik	Renata	Circle K
560	Ugianskis	Povilas	Dasta
561	Uloza	Gediminas	Pramonės Energija
562	Vaičius	Gintautas	BK grupė
563	Valaitytė	Kristina	DELFI Lietuva
564	Žemaitis	Mantas	Danske Bank

EMBA 16 2014/2016

565	Balžekaitė	Sigita	CID Baltic
566	Berdešius	Algirdas	Abipa Holding
567	Budrikis	Tadas	Coffee Box
568	Budzinauskas	Darius	OPEN Initiative
569	Chormanskis	Vaidas	Lietuvos Marketingo Asociacija
570	Čiagas	Eimoras	Mobility Lietuva
571	Gečiauskienė	Giedrė	Danske Bank
572	Jurevičius	Antanas	TD Baltic
573	Jūrelė	Andrius	EY
574	Kaminskas	Povilas	Blue Bridge
575	Kleshchyk	Volha	Hilti
576	Kliukevič	Artur	Danpower Baltic
577	Kručkas	Gintaras	Mobiliųjų telefonų techninis centras
578	Nausėdė	Asta	Lietuvos nacionalinis radijas ir televizija

579	Kulesh	Dzianis	Paroc
580	Kundelis	Egidijus	PricewaterhouseCoopers
581	Kuodė	Ieva	EPSO-G
582	Lapo	Dzmitry	Loyaltychain
583	Matulevičius	Karolis	Novalex
584	Mauricas	Žygmantas	Luminor
585	Milukas	Audrius	Open Circle Capital
586	Minskytė	Margarita	BIOK laboratorija
587	Mitkus	Ernestas	Bang&Bonsomer Group
588	Nausėda	Arnoldas	Max Invest
589	Ragaišis	Giedrius	Newsec
590	Raila	Sigitas	Circle K Lietuva
591	Sakalauskaitė	Jurga	Vilniaus pergale
592	Staigis	Povilas	Tegra State
593	Steigvilaitė	Justina	Roche Diagnostics
594	Šipavičius	Andrius	AS Consulting
595	Šuklys	Vytenis	Avion Express
596	Valavičius	Darius	Baltic Conference Partners
597	Ziferman	Laura	Ellex Valiunas
598	Zimnickas	Aurimas	Eladus
599	Žilėnas	Giedrius	ZETA Properties

EMBA 17 2015/2017

600	Antanaitis	Andrius	Strike Aviation LT
601	Bakšys	Nerijus	LAUFEN
602	Barakūnas	Andrius	Havas Media Lithuania
603	Bloznelis	Narimantas	Baltic Amber Solutions
604	Čepaitis	Robertas	Litesko, part of Veolia Group
605	Čiočys	Robertas	Ellex Valiunas
606	Čobotas	Justas	Law firm Marger, Markevičius, Gerasickinas ir partners
607	Dobilas	Vytautas	Deeper
608	Dominauskas	Gvidas	Luminor

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609	Elzbergas	Edvinas	Axalta Coating Systems
610	Gaidukevič	Marek	Electronic House
611	Grambaitė	Agnė	Bauwerk Boen Group
612	Husty	Alexander	Vilniaus Energija, part of Veolia Group
613	Kargina	Anastasija	TOI TOI Latvija
614	Kavaliauskas	Linas	ICT infrastructure and services supply chain professional
615	Kaziak	Yauheni	Stone Labs
616	Kundrotas	Donatas	Modus Group
617	Macevičius	Arminas	Takeda Pharmaceuticals
618	Mažeika	Gediminas	Lietuvos paštas
619	Meškerevičiūtė	Asta	Inventi
620	Mikelevičius	Šarūnas	Havas Media Lithuania
621	Miliūnas	Tomas	Circle K Lietuva
622	Motiejūnas	Rokas	Trivilita
623	Pancerevas	Igorius	Danske Bank

624	Petrauskas	Marius	Experienced Lawyer
625	Petrukaitienė	Indrė	Grandma Enterprise
626	Radeckas	Jonas	EVDI
627	Rimša	Karolis	Interlux
628	Salahub	Maksim	SORAINEN & Partners
629	Sienkivič	Dominik	Ebm-papst Baltic
630	Skardžius	Žilvinas	SPG Group
631	Šapalas	Mantas	Oras LTD Representative Office
632	Vaičikonis	Dainius	Luminor lizingas
633	Valeine	Vineta	Balto Link
634	Vilimas	Laurynas	Association of Lithuanian Trade Enterprises
635	Vyšniauskas	Vaidotas	Transimeksa
636	Vosylius	Ignas	Ruptela
637	Živatkauskaitė	Laima	INIT Corporation
638	Žukauskas	Laurynas	Arte Domestica

BMI STUDENTS

EMBA 18 2016/2018

639	Aleksandravičius	Lukas	Vauksa
640	Arčiševskaja	Julija	Kotryna Group
641	Bakanas	Gerimantas	Lietuvos geležinkeliai
642	Bilevičius	Gabrielius	DPD Lietuva
643	Butautaitė-Pivoriūnienė	Rūta	Danske Bank
644	Čapas	Mindaugas	Solid Supply
645	Čepkauskas	Žydrūnas	Tikkurila Oyj
646	Daušas	Viktoras	VikiMedija
647	Davidavičius	Jonas	Lemminkainen Lietuva
648	Dyburis	Šarūnas	AIMS International Lietuva
649	Dolgovas	Andrejus	Siuntų centras
650	Gesevičius	Dominykas	Šiaulių bankas
651	Gorbačiovas	Igoris	Fortevento
652	Grečna	Robertas	JTI Baltic
653	Kavaliauskas	Andrius	Telia Lietuva
654	Kriščiūnaite	Giedrė	Igis prekyba
655	Kunca	Aurimas	UniCredit Leasing
656	Laurent	Yvan Dominique Michel	AIG
657	Maliauka	Robertas	Drop audio
658	Mikulis	Juozas	Deloitte Lietuva
659	Monkevičius	Raimondas	Barker Textiles
660	Mošaro	Gžegoż	Umega
661	Nenėnas	Martynas	NT Valdos
662	Novik	Aleksandr	ATEA
663	Pivoriūnienė	Daiva	Circle K Lietuva
664	Prunskienė	Justina (Justė)	ECISO
665	Ralienė	Ligita	Orivas
666	Rambynas	Simonas	Adform
667	Rimašauskas	Simonas	Deloitte Lietuva
668	Rudenko	Amelija	Kapitel
669	Ruzgas	Edvinas	Consul Trade House
670	Sadauskas	Jonas	Telia Lietuva
671	Samuolis	Gintaras	GetJet Airlines
672	Savickis	Evaldas	Vesta Consulting
673	Staniulis	Dainius	Danske Bank
674	Ščerbavičienė	Irtautė	Euroapothea
675	Šližys	Eimantas	Anykščių Ratas
676	Telešius	Stepas	ACME Group
677	Thorsen	Morten	JTI Denmark
678	Umantas	Gytis	BAIP
679	Umbrasas	Tadas	Lukšių pieninė
680	Valūnas	Rytis	Klaipėdos nafta
681	Vencusk	Gediminas	Commercial Executive
682	Vitkevičius	Andrius	Vilduja
683	Žukauskas	Povilas	Ellex Valiunas

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684	Aukštuolienė	Giedrė	Ellex Valiunas
685	Bandzevičienė	Neringa	Itella logistics
686	Bankauskas	Imantas	Baltic Amadeus
687	Benokraitis	Vytautas	Ekspress Grupp (Delfi)
688	Bielskis	Justinas	Umega
689	Bumelytė	Junona	Europos investicijų bankas
690	Cvetkovs	Andrejs	JTI Baltic
691	Dambrauskas	Mindaugas	Telia Lietuva
692	Geleževičius	Raimondas	Lietuvos draudimas
693	Giga	Martynas	Elektrum Lietuva
694	Hang	Mihkel	Scandagra Eesti
695	Imbras	Donatas	Tinwestplus
696	Imbrė	Anžela	Leysin American School in Switzerland
697	Ivanauskas	Julius	Orgsis, Canon center
698	Jančauskas	Mantas	Domus Lumina
699	Jaruševičius	Airius	Cisco Systems
700	Juozapavičienė	Vida	INVIL Asset Management
701	Kačerauskas	Karolis	Ellex Valiunas
702	Korzyzna	Vytenis	Lenovo
703	Kreivienė	Dalia	MINISTRY OF FOREIGN AFFAIRS OF THE REPUBLIC OF LITHUANIA
704	Krutikovas	Robertas	Grigeo Grigiškės
705	Kubiliūnienė	Giedrė	Citadele Bankas
706	Liachovičius	Edvardas	Girtaka Logistics
707	Lisauskas	Simonas	Lietuvos draudimas
708	Marcinkevičius	Laimonas	Law Firm Marcinkevičius & Partners JURIDICON
709	Marcinkus	Evaldas	SEB Bankas
710	Maždžierė	Jurgita	LIDL Lietuva
711	Milašauskas	Mindaugas	Elektromotus
712	Misiūnienė	Jurgita	Mediafon
713	Naruševičius	Vytautas	Lithuanian Central Credit Union
714	Nenartovičius	Adomas	ATEA
715	Pilaitauskienė	Gabrielė	Idavang
716	Ramanauskas	Virginijus	Enerstena Group
717	Rančytė	Renata	KRKA Lietuva
718	Rasimavičienė	Neringa	PK Invest
719	Rutkauskas	Vaidotas	1a.lt
720	Sidorov	Sergej	Western Union Foundation Lithuania
721	Stalmokas	Julijus	NDX energija
722	Stankus	Salvijus	Litana ir Ko
723	Stasiukonis	Ignas	Staticus
724	Valiūnas	Giedrius	Volare LT
725	Zaveckis	Linas	Augma
726	Ždanavičius	Artūras	Scandagra
727	Čičman	Renata	Danske Bank A/S Lithuanian Branch
728	Šiautkulis	Linas	BPN Lithuania
729	Šiumentė	Lina	NASDAQ OMX Vilnius
730	Škamulis	Andrius	Lietuvos bankas
731	Žiogienė	Ernesta	Advokatų kontora „Juodka ir partneriai - PRIMUS“
732	Žukauskaitė	Neringa	Moller Auto
733	Žunda	Giedrius	Sicor Biotech

These lists are based on the information possessed by BMI or available in public sources as of 2018-01-10. Should you wish to rectify the provided information, or if you have any other related queries, please contact BMI at asta@bmi.lt



BMI ALUMNI ASSOCIATION YEAR IN REVIEW

2 FEBRUARY

Vilniaus Prekyba: Openness hurts, but it makes you free Vilniaus Prekyba, Vilnius (1 February)

There's probably no other large Lithuanian business organization that is facing the type of dramatic changes in structure, corporate governance and business models that Vilniaus Prekyba has recently undergone. So it was no surprise that the company was selected to share their experiences in the series of BMI Alumni Association events dedicated to change management.

Two dozen BMI alumni had an opportunity to meet Vilniaus Prekyba's chair of the board and director, Raimonda Kižienė, and its head of corporate affairs, Arvydas Žilinskas on the 1st of February, to hear their insights and experiences from those organizational transitions.

Transparent and open communication with all stakeholders was highlighted by both of them as the key to successful change and reputation building. "Openness hurts, but it makes you free," Mrs. Kižienė said in wrapping up the talk and active Q&A session with BMI alumni.



On the theatre as art series Domino Theatre, Vilnius (23 February)

Twenty BMI Alumni and their friends spent a great evening at the Domino Theatre, enjoying the play "Diena be melo" (Day without a Lie). It made many of us laugh and also think deeply about what life would be like without lies or after a tragic event like a car accident when everything changes dramatically.

After the performance we had the great opportunity to chat, share thoughts and laugh with the main actors: Gabija Jaraminaitė-Ryškuvienė and Vaidotas Martinaitis. They shed light on sides of the theatre you don't often see, like preparations for performances and funny situations.

3 MARCH

BMI Alumni goes to Parliament. Change management @ Homeland Union – Lithuanian Christian Democrats Party

Lithuanian parliament, Vilnius (7 March)

More than two dozen BMI alumni gathered at the Lithuanian parliament on the 7th of March for the fourth and final event dedicated to change management. This time it was all about politics, political communication and change management in a political organization.

The event was dedicated to get to the challenges involved in changing one of the country's most influential political organizations, the Homeland Union - Lithuanian Christian Democrat Party (Tėvynės sąjunga – Lietuvos krikščionys demokratai).

The main speaker, party chairman Gabrielius Landsbergis, briefly described the changes the party went through after he was elected to lead it. He spoke very openly about his experiences leading and changing such an organization with more than 16 000 people which holds 31 seats in Parliament and 253 seats in municipal councils.

"A political party is very different from the business organizations most of you are familiar with. Sometimes it seems that the principles of business management simply do not work here. But changes are important and we are happy to see them happening," Landsbergis concluded.



4 APRIL

Successfully introducing products on international markets

Tech Park, Vilnius (12 April)

The main speaker at this event was Mr. Vytautas Dobilas, Chief Operating Officer of Deeper and a member of BMI Class 17. He shared some of Deeper's success stories and offered insights on how to build a global presence working out of Lithuania.

Company info: Deeper UAB is a Lithuanian company that designs, develops and produces smart electronic devices for sports and outdoor activities. Its products are now sold in 50+ countries worldwide. In 2016, the Deeper Smart Sonar Pro + received the Innovation Award for best Wireless Handset Accessory at the Consumer Electronics Show. Deeper's passion for innovation, and commitment to finding the optimum solutions for its customers, led to it receiving the award for the Most Successful High-Tech Company in Lithuania from the country's President.





BMI GALA Party 2017: Entrepreneurial spirit, an inspirational bar, and rock & roll

Tech Park, Vilnius (20 April)

It was a full house at Tech Park on the 20th of April when the family of BMI Alumni gathered to celebrate the achievements of fellow alumni.

This year, instead of sitting at round tables for a traditional GALA dinner, the almost 100 alumni on hand could spend more time networking and getting to know each other in more of a 'party' mode.

BMI Chairman Rolandas Valiūnas kicked off the event with his customary inspirational speech urging everyone to work hard to improve the quality and effectiveness of education in Lithuania. Host Darius Žakaitis then shared his entrepreneurial spirit by telling the story of Tech Park.



The highlight of the evening was the annual award ceremony:

This year's **CAREER OF THE YEAR** award went to **Vilius Šapoka**, Minister of Finance. The other finalists were Jurga Sakalauskaitė, Commercial Director at Vilnius Pergalė, and Dr. Aldona Jocienė, European Union High-Level Adviser on the Banking Sector, National Bank of Moldova.

The award for **ENTREPRENEUR OF THE YEAR** was presented to **Darius Budzinauskas and Aurimas Zimnickas** (gastropub +++, which started as a BMI stage project). The other finalists were Vaiva Tylienė (Funrun) and Emilis Cicėnas (Daiktams. It).

The **PROJECT OF THE YEAR** award was given to **Marius Čiuželis and Kristina Čiuželienė** (class IX) for the "Sidabrinė Linija" project. Other finalists were Roma Puišienė (for organizing a World MTBO Championship in Vilnius) and Artūras Ladinskis (Integra House).

Event sponsors Modus Group and Samsung provided great prizes to go with the awards – special BMW watches and brand-new Samsung Galaxy S8 mobile phones. Volfas Engelman, meanwhile, got everyone's attention with a gentlemen's bar and a BMW – with a few motorcycles.

SPONSORS



Sustainable and transparent business practices

Baltic Management

Institute, Vilnius (27 April)

How can you build strong relations with key stakeholders and gain brand trust? How can you get easier access to foreign markets and new customer segments for your product and service by innovating in a modern way? These were the questions BMI Alumni gathered to discuss in an open seminar about sustainable business practices.

The seminar was led by Marko Siller and Maris Ojamuru from the Estonian consultancy Sustainer. After explaining how sustainable business practices help build society's trust in a brand, they described global trends and shared case studies and best practices from the Baltics and beyond of how companies develop transparent, engaging and caring businesses and ensure sustainable growth.

Customers, employees, investors, the local community and other stakeholders all expect companies to behave responsibly, it was stressed. That means a caring and engaging workplace, low environmental impact, loyal customer relations, open dialogue, and an ethical and innovative approach.

Presentations that win against smartphones

Danske Bank, Vilnius (4 May)

Since most BMI alumni are successful business executives, we often have to stand before an audience and deliver an inspirational speech or strong presentation. And as with most things in life, to get good results here, we need a bit of talent and lot of preparation.

How to get your audience's attention and win against people's urge to check emails on their phone? That was a topic explored by Mr. Artūras Laskauskas, an expert in successful presentations and the author of the book "Presenting Differently" ("Prezentacija kitaip").

Mr. Laskauskas has helped top level managers with their presentations at conferences such as Lūžio Taškas. He offered dozens of tips and tricks on how to be memorable and get your message across.

It seems that 9 out of 10 times people prepare for a presentation in the wrong way – by starting to prepare a set of slides. "Formulating your main message, selecting arguments and making clear why audience should be interested in your presentation is the main part of preparation," Mr. Laskauskas told the group of alumni.



Annual BMI tennis tournament: Doubles in action

Baltic Tennis Centre, Vilnius (7 May)

To mark the start of the 2017 tennis season, BMI alumni gathered at the courts of the Baltic Tennis Centre in Vilnius for a traditional annual tournament. Almost two dozen players chose partners and joined the doubles' tournament, to clarify who was strongest before the open-air season kicked off.

The main trophy went to Aurimas Zimnickas and Dinas Petrikas, who proved to be strongest that day. They have defeated Igoris Ryklys and Linas Kliukas, who took the prize for second place. Dainius Kalina and Donatas Dudonis took third place on the podium and also enjoyed prizes.

Many thanks to the sponsors who provided great prizes and beverages: Mykolo 4 Restaurant, Silueta (UAB Tylaris), Žirnio Krautuvė and Volfas Engelman.



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BMI Alumni “Summer Adventure 2017”

Kaunas District (16 June)

The 8th annual traditional BMI Alumni Summer Adventure was organized this year by last year's victors: Milda Kutaitė-Žemaitienė (BMI EMBA class VI) with Gražvydas Žemaitis and Rasa Lapinskaitė (EMBA XI). This time more than 50 participants, divided into 16 teams, got closely acquainted with Kaunas's wonderful surrounding areas.

The competition involved a historical search of the Raudondvaris Manor and took participants to the charming towns of Kulautuva, Vilkija and Kačerginė. Having found and delivered 16 pine cones to the finish line, none of us is likely to ever forget again what is depicted on Kačerginė's coat of arms!

There was no lack of excitement, since the drive to win was also fuelled by the nice prizes provided by BMI alumni. Our warm thanks go to:

R. Černauskas (EMBA II), who awarded the winners of the competition a two-night stay for two persons at Upa, the most modern wellness and rehabilitation centre in the Baltic countries, inspired by nature. That includes food and use of the swimming pool and saunas.

E. Čiagas (EMBA XVI) for establishing the Europcar Lietuva prize so a family trip could be extended to another country with a Europcar car. The firm has rental outlets in 140 countries.

We also thank Marius Horbačiauskas (EMBA V) and Volfas Engelman for treating the participants to beer and soft drinks.

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And the winners were...

1ST PLACE: The “Vilniaus Licėjus” team comprising Martynas Kandziaruskas (EMBA VIII), Rūta Milašiūtė Kandziarauskienė and Laurynas Laukys (EMBA VIII) and Laura Laukienė. Their reward was not only the invitation for a two-night stay at the Upa wellness centre in Druskininkai, but also the honour and responsibility of organizing the 2018 Summer Adventure.

2ND PLACE: The “Betvarkė Mašinoje” (Chaos in the Car) team of Giedrė Kriščiūnaitė (EMBA XVI) with her family. They won the prize established by Europcar Lietuva for use anywhere in Europe.

Annual BMI Alumni Danske Bank Vilnius Marathon 2017

Vilnius (10 September)

For the fifth year in a row, a BMI Alumni Association team competed in the Danske Bank Vilnius Marathon. Many thanks to Danske Bank and Tadas Karkalas (EMBA X) for free registration of the BMI Alumni team in this event and for invitations to the VIP zone.

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The real-life impact of Lithuania's new Labour Code

BITĖ Lietuva HQ (25 October)

The adoption of a new Labour Code in Lithuania was a major political event in the country, with politicians, unions, lobbyists and representatives of business organizations and associations all strongly defending their positions. After the process final concluded in mid-2017, the BMI Alumni Association invited members to a discussion about the new code's implementation.

Agnietė Venckienė and Aurelija Daubaraitė of the law firm SORAINEN gave an overview of what implementing the new Labour Code involves. They also detailed the most common practical problems encountered by employers. Then the case of BITĖ Lietuva was analysed. Indrė Saladžienė, Head of HR at BITĖ Lietuva, shared the experience and practical insights of one of Lithuania's largest employers.

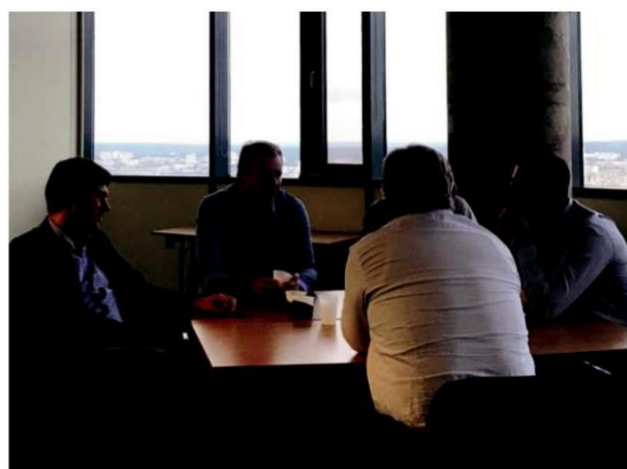


Together creating the future of the BMI Alumni Association! BMI (5 December)

The last meeting of BMI Alumni in 2017 was dedicated to reflection and search for new ideas for the development of the association. Symbolically, this event was held in the premises of and in cooperation with our Alma Matter, BMI.

The Board of the BMI Alumni took this initiative in order to review the goals and ambitions for the future activities of association, so that its mission be fulfilled in the best possible ways.

Some 20 alumni shared their visions and ideas for the BMI Alumni Association. On that basis, the ambitions for the association's activities in 2018-2020 was defined. This will provide clear guidelines for activities for the new Board that will be elected in the beginning of 2018.



BOARD



PRESIDENT
Vaiva Tylienė
(EMBA VI)
Member of the Board since 2009



CHAIRMAN
Tadas Karkalas
(EMBA X)
Member of the Board since 2009



Algė Jablonskienė
(EMBA VI)
Member of the Board since 2016



Antanas Bubnelis
(EMBA X)
Member of the Board since 2014



Margarita Abraitė
(EMBA XI)
Member of the Board since 2011



Kotryna Uleckaitė
(EMBA XI)
Member of the Board since 2014



Simona Oliškevičiūtė-Cicėnienė
(EMBA XI)
Member of the Board since 2016



Renata Beržanskienė
(EMBA XII)
Member of the Board since 2011



Živilė Genytė-Babilė
(EMBA XV)
Member of the Board since 2016



Aurimas Zimnickas
(EMBA XVI)
Member of the Board since 2016

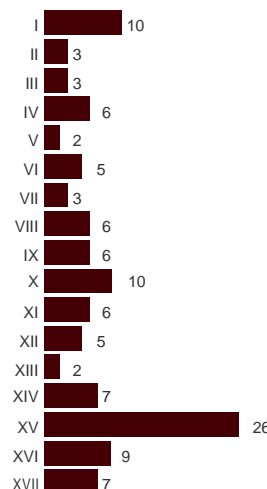
PARTNER



MEMBERS OF HONOUR

Giedrius Steponkus, EMBA I
Dalius Butkus, EMBA I Rolandas
Valiūnas, EMBA I Artūras
Abromavičius, EMBA IV

116 MEMBER



BUSINESS MEMBERS

Bryan P. Bradley,
EMBA XIII

Rimantas Černauskas,
EMBA II

Jurgita Lemešiūtė-Frejienė,
EMBA XV

Marius Horbačas,
EMBA V

INDIVIDUAL MEMBERS OF BMI ALUMNI

Giedrius Steponkus	I	Darius Stankus	IX	Giedrė Skupienė	XV
Tauras Pestininkas	I	Lina Paukštė	IX	Kristina Bajoraitė	XV
Vilija Railaitė	I	Martynas Kėvišas	IX	Vilma Škarnulytė	XV
Andrius Samaitis	I	Saulius Jovaišas	IX	Dainius Linga	XV
Dalia Jasulaitytė	I	Vytautas Sinius	IX	Vaidas Ragašis	XV
Rolandas Rylškis	I	Zita Rimkienė	IX	Aldona Jočienė	XV
Dalius Butkus	I	Artūras Ginelevičius	X	Mindaugas Rudys	XV
Rolandas Valiūnas	I	Andrius Kubiliūnas	X	Mantas Marčiulaitis	XV
Rasa Šnaiderienė	I	Deimantė Bareikienė	X	Marius Malevskis	XV
Vilija Railaitė	I	Gediminas Levickas	X	Inesa Semionova	XV
Alvydas Tirus	II	Gintautas Lukošius	X	Vilma Suchockienė	XV
Giedrūtė Doveikienė	II	Aidas Berskys	X	Linas Kavaliauskas	XV
Remigijus Čibiras	III	Vaidotas Krencius	X	Inga Rimkė	XV
Mindaugas Jablonskis	III	Lešek Mikšta	X	Giedrė Kvedaravičienė	XV
Giedrius Zdanys	III	Edvardas Skupas	XI	Nerilė Mažeikienė	XV
Artūras Abromavičius	IV	Rasa Lapinskaitė	XI	Gintautas Valčiūnas	XV
Kęstutis Lipnickas	IV	Andžej Šuškevič	XI	Gediminas Judzentas	XV
Apollinaras Štikūnas	IV	Rokas Knyva	XII	Rolandas Balčiūnas	XV
Denis Gorkun	IV	Tomas Valiukevičius	XII	Linas Grinevičius	XV
Giedrė Tarbūnienė	IV	Tomas Deržanauskas	XII	Andrius Skundickas	XVI
Gintaras Rutkauskas	IV	Laima Sereičikaitė	XII	Giedrė Gečiauskienė	XVI
Artūras Kuliešas	V	Valerija Buzėnienė	XIII	Jurga Sakalauskaitė	XVI
Matulionis Aurimas	VI	Žydrūnas Jankevičius	XIV	Egidijus Kundelis	XVI
Remigijus Štaras	VI	Adomas Pesliakas	XIV	Karolis Matulevičius	XVI
Igoris Ryklys	VI	Asta Dekinienė	XIV	Margarita Minskytė	XVI
Linas Šimelionis	VII	Roma Puišienė	XIV	Ieva Kudė	XVI
Dalia Lapinskienė	VII	Vygantas Vaitkus	XIV	Darius Valavičius	XVI
Jurgita Lapienienė Zurbaitė	VII	Arūnas Babrauskas	XIV	Justas Cobotas	XVII
Martynas Kandžiarauškas	VIII	Linas Kliukas	XIV	Indrė Petrukaitienė	XVII
Giedrius Voveris	VIII	Julius Stulpinas	XV	Mantas Šapalas	XVII
Jočys Arūnas	VIII	Jurgis Polujanskas	XV	Agnė Grambaitė	XVII
Dainius Kalina	VIII	Inga Rakštelienė	XV	Nerijus Bakšys	XVII
Theis Klausberg	VIII	Linas Šneideris	XV	Andrius Antanaitis	XVII
Laurynas Laukys	VIII	Inga Ilkytė	XV	Laima Živatkauskaitė	XVII

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